

Anthony Ayers <chief1@cottagecitymd.gov>

7/21/2020 5:52 PM

Purchase BW Cameras from AXON (a sole manufacture)

To Consuella Barbour <townmanager@cottagecitymd.gov>

Good Evening.

The Cottage City Police Department would like to move forward in purchasing five body worn cameras (Axon Body 3 Video Camera - DVR) and move on accepting a five year service/storage contract with Axon a Sole Manufacturer. Listed below are the very important features that only Axon Body 3 Video Camera provides.

- Improved video quality with reduce motion blur and better low-light performance
- Multi-mic audio - four built-in microphones
- Wireless upload option
- Gunshot detection and alerts
- Streaming audio and video capability
- "Find my camera" feature
- Verbal transcription with Axon Records
- End-to-end encryption
- Twelve hour battery
- Up to 120-second buffering period to record footage before pressing record button

These unique features set this product above the rest. It reduces user error, increase officer accountability and assist with officer safety.

Attached is a copy of Axon's Sole Manufacturer letter.

Best Regards

Chief



Anthony L. Ayers Sr.

Chief of Police

Cottage City Police Department

3820 40th Ave.,

Cottage City, MD 20722

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- Sole Manufacturer_Axon Cameras and CEWs_ENG (1).PDF (307 KB)

Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737
 Fax:

Anthony Ayers
 301-927-9225
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Quotation

Quote: Q-248903-2
Date: 7/23/2020 4:40 AM
Quote Expiration: 8/15/2020
Contract Start Date*: 9/1/2020
Contract Term: 5 years

AX Account Number:
 108898

Bill To:
 COTTAGE CITY POLICE DEPT. - MD
 3820 40TH AVE.
 Brentwood, MD 20722
 US

Ship To:
 Anthony Ayers
 COTTAGE CITY POLICE DEPT. - MD
 3820 40TH AVE.
 Brentwood, MD 20722
 US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Amber Stanton		astanton@axon.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Year 1

Due Net 30

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
5	73202	AXON BODY 3 - NA10	USD 699.00	USD 3,495.00	USD 0.00	USD 3,495.00
11	74028	WING CLIP MOUNT, AXON RAPIDLOCK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
5	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	74210	AXON BODY 3 - 8 BAY DOCK	USD 1,495.00	USD 1,495.00	USD 0.00	USD 1,495.00
1	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	USD 42.00	USD 42.00	USD 0.00	USD 42.00
5	73253	5 Year Technology Assurance Plan Warranty AB3 Camera	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	73255	5 Year Technology Assurance Plan Warranty AB3 Dock 8 Bay	USD 0.00	USD 0.00	USD 0.00	USD 0.00
5	73260	Technology Assurance Plan AB3 Annual Payment	USD 336.00	USD 1,680.00	USD -1,281.00	USD 2,961.00
1	87026	TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 336.00	USD 336.00	USD 0.00	USD 336.00

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
4	80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	USD 180.00	USD 720.00	USD 0.00	USD 720.00
40	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
700	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 525.00	USD 0.00	USD 525.00
1	80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	USD 468.00	USD 468.00	USD 0.00	USD 468.00
30	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
Year 1 Total Before Discounts:						USD 8,761.00
Year 1 Net Amount Due:						USD 10,042.00

Year 2

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
4	80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	USD 180.00	USD 720.00	USD 0.00	USD 720.00
40	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
700	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 525.00	USD 0.00	USD 525.00
1	80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	USD 468.00	USD 468.00	USD 0.00	USD 468.00
30	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
5	73260	Technology Assurance Plan AB3 Annual Payment	USD 336.00	USD 1,680.00	USD 320.25	USD 1,359.75
1	87026	TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 336.00	USD 336.00	USD 0.00	USD 336.00
Year 2 Total Before Discounts:						USD 3,729.00
Year 2 Discount:						USD 320.25
Year 2 Net Amount Due:						USD 3,408.75

Year 3

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
4	80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	USD 180.00	USD 720.00	USD 0.00	USD 720.00
40	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
700	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 525.00	USD 0.00	USD 525.00
1	80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	USD 468.00	USD 468.00	USD 0.00	USD 468.00
30	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
5	73260	Technology Assurance Plan AB3 Annual Payment	USD 336.00	USD 1,680.00	USD 320.25	USD 1,359.75
1	87026	TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 336.00	USD 336.00	USD 0.00	USD 336.00
Year 3 Total Before Discounts:						USD 3,729.00
Year 3 Discount:						USD 320.25
Year 3 Net Amount Due:						USD 3,408.75

Year 4

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
4	80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	USD 180.00	USD 720.00	USD 0.00	USD 720.00
40	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
700	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 525.00	USD 0.00	USD 525.00
1	80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	USD 468.00	USD 468.00	USD 0.00	USD 468.00
30	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
5	73260	Technology Assurance Plan AB3 Annual Payment	USD 336.00	USD 1,680.00	USD 320.25	USD 1,359.75
1	87026	TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 336.00	USD 336.00	USD 0.00	USD 336.00
Year 4 Total Before Discounts:						USD 3,729.00
Year 4 Discount:						USD 320.25
Year 4 Net Amount Due:						USD 3,408.75

Year 5

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
4	80016	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	USD 180.00	USD 720.00	USD 0.00	USD 720.00
40	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
700	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 525.00	USD 0.00	USD 525.00
1	80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	USD 468.00	USD 468.00	USD 0.00	USD 468.00
30	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
5	73260	Technology Assurance Plan AB3 Annual Payment	USD 336.00	USD 1,680.00	USD 320.25	USD 1,359.75
1	87026	TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 336.00	USD 336.00	USD 0.00	USD 336.00
Year 5 Total Before Discounts:						USD 3,729.00
Year 5 Discount:						USD 320.25
Year 5 Net Amount Due:						USD 3,408.75
Grand Total						USD 23,677.00

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

**Axon Enterprise, Inc.'s Sales Terms and Conditions
for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____ Date: _____
Name (Print): _____ Title: _____
PO# (if needed): _____

Quote: Q-248903-2

Please sign and email to Amber Stanton at astanton@axon.com or fax to

THANK YOU FOR YOUR BUSINESS!

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